



Philip Hammerstein

U.S. Embassy

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U.S. Mission to the Netherlands

State Department

- 🇺🇸 Executive Office
- 🇺🇸 Political
- 🇺🇸 Economic
- 🇺🇸 Management
- 🇺🇸 Public Diplomacy
- 🇺🇸 Consulate
- 🇺🇸 Regional security

🇺🇸 Delegation to the OPCW

- 2 U.S. Ambassadors in NL

Other Agencies

- 🇺🇸 Department of Agriculture
- 🇺🇸 Department of Commerce
- 🇺🇸 Department of Defense
- 🇺🇸 Department of Homeland Security
- 🇺🇸 Drug Enforcement Agency (DEA)
- 🇺🇸 FBI, NASA, USSS
- 🇺🇸 27 agencies in total



Services for International Companies



- ★ Actionable Information
- ★ SelectUSA Investor Guide
- ★ Customized Market Reports
- ★ Access to Data



- ★ Connect with all States
- ★ Access to trusted network
- ★ Connect to peers



- ★ Navigating the Federal System
- ★ 20+ Participating agencies:
DOE – DOT – USDA – DOD

8 key geographic considerations.

1. Where are your customers
2. Access to talent
3. Cost of doing business
4. Logistics / suppliers
5. Travel + time difference
6. Access to investors
7. Government incentives
8. Exit strategy



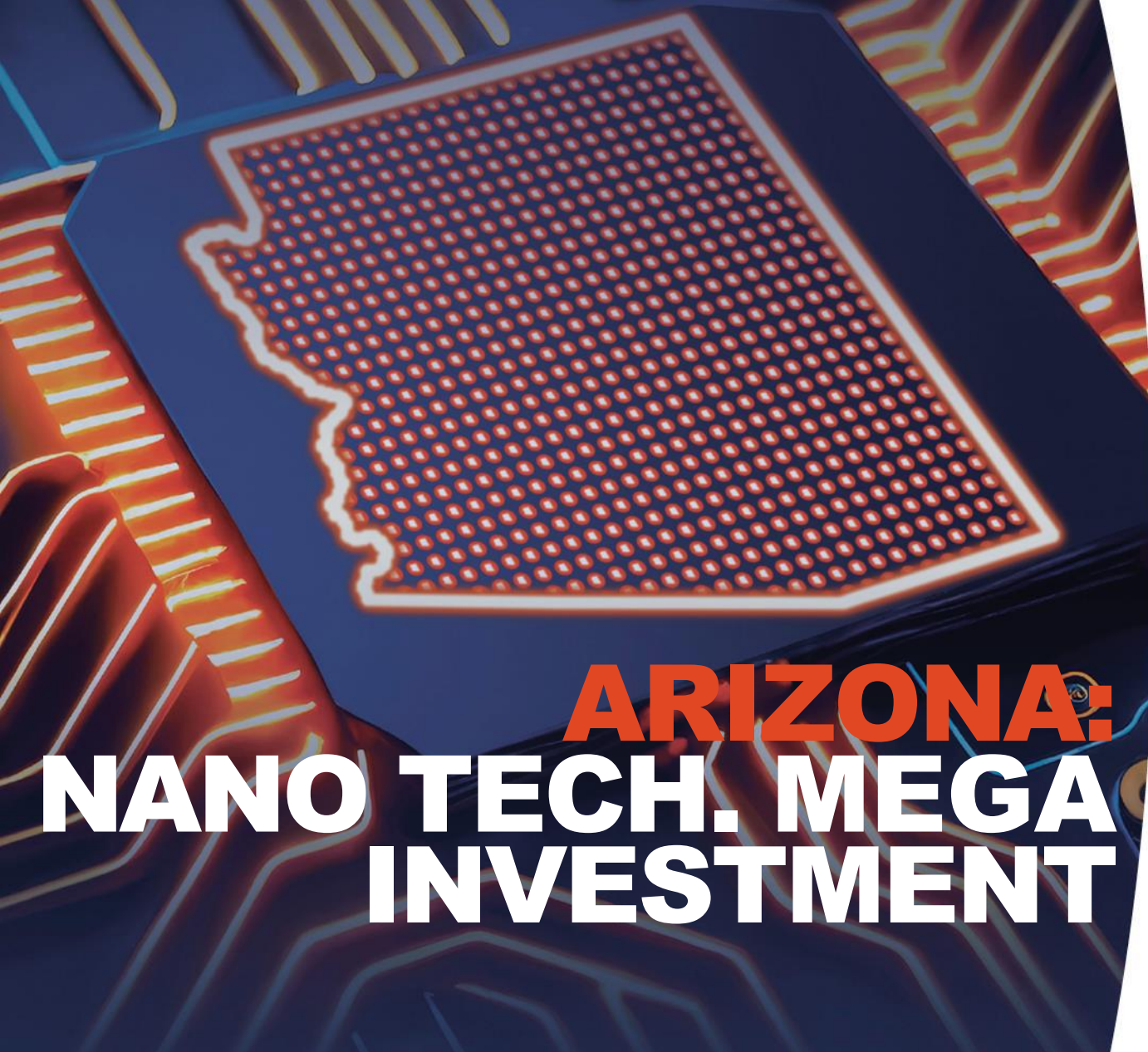


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ARIZONA



ARIZONA: NANO TECH. MEGA INVESTMENT

#1

**LARGEST OPTICS &
PHOTONICS
MANUFACTURING JOB
GROWTH**

Lightcast, 2024

#1

**IN THE NATION FOR
SEMICONDUCTOR SUPPLIER &
PARTNER ANNOUNCEMENTS
\$4.1 BILLION INVESTED**

Semiconductor Industry Association, 2024



#1

**IN THE USA FOR
SEMICONDUCTORS**

Business Facilities, 2024

#1

**IN THE NATION FOR
SEMICONDUCTOR INVESTMENTS
\$205+ BILLION INVESTED
SINCE 2020**

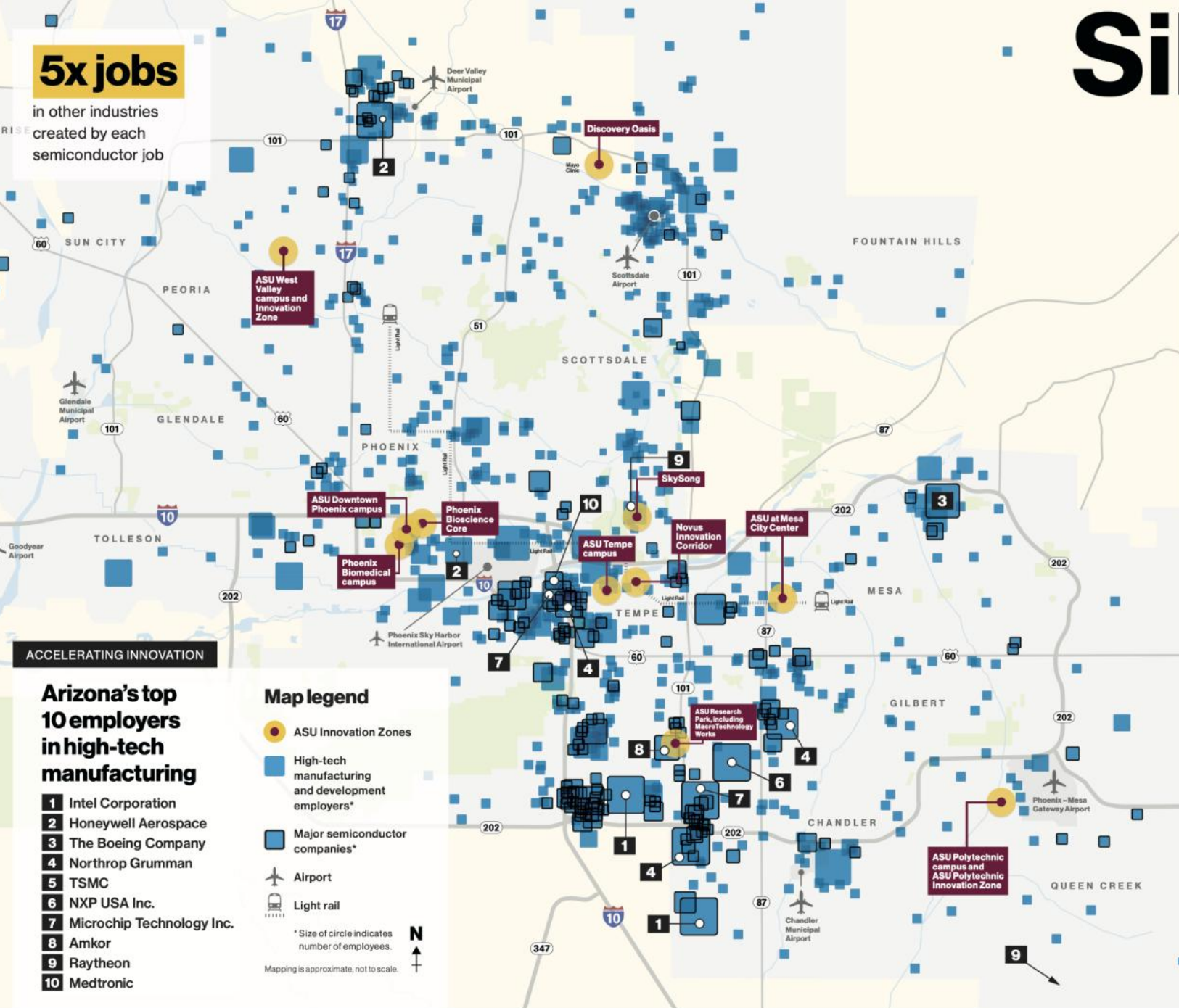
Semiconductor Industry Association, 2024

5x jobs

in other industries
created by each
semiconductor job

Silicon GIANT

ASU has built the largest engineering school in the U.S., along with developing the facilities and expertise for cutting-edge research, which has helped Arizona attract and build high-tech companies. Today, the Phoenix metro area has more than 1,100 high-tech manufacturing and development employers, including more than 100 from the semiconductor manufacturing industry.



ACCELERATING INNOVATION

Arizona's top 10 employers in high-tech manufacturing

- 1 Intel Corporation
- 2 Honeywell Aerospace
- 3 The Boeing Company
- 4 Northrop Grumman
- 5 TSMC
- 6 NXP USA Inc.
- 7 Microchip Technology Inc.
- 8 Amkor
- 9 Raytheon
- 10 Medtronic

ATTRACTING BUSINESS TO ARIZONA

The US' largest engineering school

The Ira A. Fulton Schools of Engineering is the largest and most comprehensive engineering school in the U.S.

32,700+

engineering students
as of fall 2024

7,400+

engineering graduates for
the 2023-24 academic year

#1 best online master's in electrical engineering programs

ASU ahead of USC, Michigan and Texas A&M
- U.S. NEWS & WORLD REPORT, 2025

\$200+ billion

in private investment in Arizona related to semiconductors in the past five years

\$200+ million

in new and improved public infrastructure by Phoenix metro cities as a result of semiconductor companies moving here

\$30+ million

invested in workforce development programs at high schools and community colleges in Phoenix in the last five years

SEMICON West comes to Phoenix

In this major industry conference, partners from across the region come together and ASU students and veterans will have opportunities to engage.

Learn more at semiconwest.org.

INTEGRATED DEVICE MANUFACTURERS & DESIGN HOUSES



FABLESS COMPANIES



THIRD-PARTY DISTRIBUTORS



OSAT COMPANIES



SILICON IP & EDA SUPPLIERS



DEDICATED FOUNDRIES



EQUIPMENT SUPPLIERS



MATERIAL SUPPLIERS



AND MANY MORE

NEW YORK

New York's Semiconductor Ecosystem



New York's Semiconductor Ecosystem



- **The nation's only federally designated semiconductor manufacturing Tech Hub.**
- **Awarded \$41 million** to bolster New York's thriving ecosystem.
- Funds will support:
 - Supply chain
 - Workforce development
 - Innovation

\$125B+

in new chip industry investment since 2022

33,000+

New Yorkers currently working in the chip industry

156+

semiconductor & supply chain
companies in NYS today

SELECTUSA

INVESTMENT SUMMIT

May 3 - 6, 2026

What to Expect at the SelectUSA Investment Summit

- **Remarks from High-Level U.S. Government Officials**
- **Plenary Sessions including U.S. Governors and Company Executives**
- **Industry Networking, Speed Networking & Receptions**
- **2026 Industry Spotlight Sessions**
 - Artificial Intelligence Infrastructure
 - Automotive
 - Critical Minerals
 - Design & Construction
 - Energy
 - Food & Beverage
 - Semiconductors

Exhibition Hall

- States and Local EDOs
- Including space for online and in-person networking.

U.S. Federal Government Pavilion and Participation:

- Department of Energy
- Department of State
- Department of Transportation
- Department of Commerce
- Department of Health



Investment Fundamental Sessions

- **Tax Essentials:** What to Know About Doing Business in the U.S.
- **Market Entry:** A Roadmap to Navigating the U.S.
- **Workforce:** Attracting, Engaging and Retaining U.S. Talent
- **Legal Landscape**
- **Leverage Local:** Powering U.S. Expansion through Local Partnerships
- **Smart Banking:** Demystifying U.S. Banking for Global Companies
- **Site Selection:** Choosing U.S. Locations for Long-Term Prosperity
- **Grants & Incentives:** U.S., Federal, State and Local Opportunities for Consideration





SelectUSA Tech serves **international tech startups** developing **innovative technology products/services** and planning to **expand** to the **U.S. market** within the **next 2-3 years**. We **provide services** to support their U.S. expansion efforts and **create space** for them to make **connections** to the **U.S. startup ecosystem**.

SelectUSA Tech Eligibility Criteria

- Founded outside of the U.S.
- Developing innovative technology products/services
- Expanding to the U.S. market within 2-3 years
- At least **one** of the following:
 - 0-10 years old (founded after Jan. 1, 2016)
 - 0-40 employees
 - \$0-10M in revenue



Program Offering

Apply to Pitch: Industry Sessions

Defense, Energy, Health. ICT/Software, Open

Pitch application due: March 19, 2026 at 12.00 PM EDT

Industry networking sessions

Access to Networking App

SelectUSA Tech Lounge in the Exhibition Hall

Networking Opportunities with SelectUSA Tech Partners:

judges, startups, and tech ecosystem members

Example of Educational SelectUSATech Seminars:

- What VCs Want, But No One Tells You: How to get to Yes with Investors
- U.S. Expansion Readiness: When is a Company Ready to Expand into the U.S.
- Startup Workshop: What Does it Take to be Successful in the U.S. Market?





SELECT USA[®]

INVESTMENT SUMMIT

Washington, DC May 3-6

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Leveraging the transatlantic business network:
How to unlock the ecosystems to your benefit when expanding into the US



European American Chamber of Commerce Netherlands

Key points:

- Benefit from Dutch and American FDI professionals to fast-track your U.S. expansion.
- Meet the right partners: Dutch & U.S. service providers who know the terrain.
- Master your move: Optimize your expansion strategy to maximize your U.S. market entry.

Leveraging the transatlantic business network: How to unlock the ecosystems to your benefit when expanding into the US



European American Chamber of Commerce Netherlands

Who we are:

- Transatlantic business network organization
- Chapters in US and Europe
- Private and independent nonprofit (no lobbying)
- Goal:
 - Stimulate business development
 - Facilitate networking
 - Building relationships between European and American businesses and professional organizations.
- Educational programs (legal, finance, tax, etc.), business expansion events, hosting incoming/outgoing business delegations, etc.

Leveraging the transatlantic business network:
How to unlock the ecosystems to your benefit when expanding into the US



European American Chamber of Commerce Netherlands

Our members:

- Dutch and US businesses with operations in the NLs and US
- Dutch and US service providers focused on supporting businesses expanding to the:
 - US
 - Netherlands
- Economic Development Organizations or Regional Investment Agencies

Leveraging the transatlantic business network:
How to unlock the ecosystems to your benefit when expanding into the US



European American Chamber of Commerce Netherlands

Last 6 months and upcoming 6 months:

- Organising educational seminars on 'Unlocking Business Opportunities in the US'
- Organising roundtables/sessions on geopolitics, trade policy, doing business US, VISA application, site selection
- Hosting incoming US state delegations.
- Organising outgoing Dutch business delegation to US
- Hosting investor relations sessions with foreign companies in the NLs

Leveraging the transatlantic business network:
How to unlock the ecosystems to your benefit when expanding into the US



European American Chamber of Commerce Netherlands

Learn from:

1. Public organisations in US/NLs: EDOs/ROMs, Postal network
2. US & Dutch service providers
3. Network organisations: Chambers of Commerce (like EACC), trade associations, industry organisations, etc.
4. Other entrepreneurs/founders

Public organisations: Postal network and EDOs/ROMs in the Netherlands and US

The Netherlands

Dutch embassies and consulates general for United States of America

- Dutch embassy in Washington D.C.
- Dutch consulate general in Atlanta
- Dutch consulate general in Chicago
- Dutch consulate general in Miami
- Dutch consulate general in New York
- Dutch consulate general in San Francisco

Netherlands Business Support Offices (NBSO)

- NBSO Texas
- NBSO Los Angeles
- NBSO Phoenix

Netherlands Enterprise Agency (RVO)

Enterprise Europe Network (EEN)

Innovation Attaché (IA network)

- Innovation Attaché Washington
- Innovation Attaché Boston
- Innovation Attaché San Francisco

Agricultural Council Washington (LVVN)

United States

US Embassy in The Hague (US Commercial Service)

US Consulate in Amsterdam

US State representatives in Europe

Public organisations: Postal network and EDOs/ROMs in the Netherlands and US

Trade & Innovate NL (TINL) is a public network organization with nationwide coverage, consisting of 12 partners:

- The cities Amsterdam, Rotterdam & Brainport Eindhoven
- The 9 regional development agencies (ROM)
- The Netherlands Enterprise Agency (RVO)



Public organisations: Postal network and EDOs/ROMs in the Netherlands and US



United States

US State representatives:

- In US
- In Europe:
 - Own office (Germany, France, UK, ...)
 - Represented by a consultant

Where to meet US FDI & trade professionals?

- SelectUSA (May/June, Washington)
- Bigger industry events in and around the Netherlands
- EACC Netherlands events on the US

Leveraging the transatlantic business network:
How to unlock the ecosystems to your benefit when expanding into the US



European American Chamber of Commerce Netherlands

US & Dutch service provides:

- Legal
- Tax
- Finance/banking/FX
- Insurance risk
- Immigration
- Recruitment
- Site selection
- Trade
- Business culture
- HR & Payrolling
- Marketing & PR
- Investor readiness
- FDA compliance
- Logistics/customs
- Incorporation
- Etc.

'Unlocking business opportunities in the U.S.'

An EACC Netherlands seminar series with American & Dutch experts on doing business in the world's largest economy.

ea european american
chamber of commerce
netherlands



VISAVERSA

AUXADI
+ 50 COUNTRIES



Internationaal
verzekeren.nl

Tarter
Krinsky
& Drogin

VDB
EXECUTIVE SEARCH

T A B S

RHODE ISLAND
COMMERCE

MADE IN
ALABAMA

JobsOhio



TaylorWessing

ARCHIPEL
TAX ADVICE

Ebury



GLS GLOBAL
LOCATION
STRATEGIES®

SPRING **SEARCH**
INTERNATIONAL

Rödl & Partner

SOUTH CAROLINA
LAUNCH TO LEGACY

LEAP
stronger together

26 **SELECT**
FLORIDA

Leveraging the transatlantic business network:
How to unlock the ecosystems to your benefit when expanding into the US



European American Chamber of Commerce Netherlands

Learn from:

- Seasoned Dutch entrepreneurs/founders who have walked that path before
- US entrepreneurs

Leveraging the transatlantic business network:
How to unlock the ecosystems to your benefit when expanding into the US



European American Chamber of Commerce Netherlands

Where Europeans and Americans connect to do business

Takeaways:

- Be prepared
- Stay informed
- Remain connected

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[LinkedIn](#)

